The Largest Collection of Hardy American Native Plants in Existence at my Highlands Nursery in the Carolina Mountains, 3800 ft. Elevation. Beautiful Illustrated Catalog is Sent Free on Request.

Catalog of SALEM NURSERIES

(On Salem-Marblehead Road)

Harlan P. Kelsey, Owner Office, 287 Essex St., Salem, Mass.

Hardy American Rhododendrons, Andromedas, Kalmias, Conifers, Azaleas and Choice and Rare Specimen Trees, Shrubs and Hardy Herbaceous Perennials

SALEM NURSERIES

IS A BRANCH of my Highlands Nursery (over 100 acres) in the Carolina Mountains (3,800 feet elevation), where this stock is grown in large quantities in a climate and soil peculiarly adapted to producing well-formed absolutely hardy specimens of our choicest Native American Ornamentals.

RHODODENDRONS, AZALEAS, LEUCOTHOES, Kalmias, and Andromedas are grown by tens of thousands in single species and nowhere else can be found such a collection of the choicest American Plants which are the best for American gardens.

AT SALEM NURSERIES it is only possible to keep a limited stock of specimens for local New England or New York shipments. Prices at my Highlands Nursery are of course somewhat lower, owing to difference in freight charges.

A GENERAL COLLECTION of the ordinary varieties of nursery stock of the choicest selection is offered from Salem Branch in addition to Hardy American Plants. Dealing with the leading nurseries here and abroad, my facilities for supplying everything required for fine landscape planting are unexcelled.

HIGHLANDS NURSERY CATALOG, Beautifully Illustrated, is mailed on request. Over 600 species of the finest Indigenous Ornamental and Flowering Plants listed.

CAR LOT SHIPMENTS OF RHODODENDRONS, etc., are made direct from Highlands Nursery or from Salem Nurseries at special rates.

PRICES QUOTED IN THIS CATALOG are consistent with quality of stock offered, which is of the best, the object being to supply plants with heavy root system and that will give quick effect. An ordinary grade of lighter stock in many varieties can usually be supplied at reduced prices. Such stock however, cannot be recommended where finished or quick results are desired. Cheap stock is usually the most expensive.

PACKING CHARGES FREE for shipment by Freight or Express. Team delivery to North Shore or Boston points at net cost.

VISITORS ARE ALWAYS WELCOME at my Nurseries or office. Many of my customers have taken the trip to my Highlands Nursery in the Carolina Mountains during the blooming season of Rhododendrons and Azaleas. No such show can be seen elsewhere and it is an outing worth while.

HARLAN P. KELSEY, Owner

Office, 287 Essex St. Telephone Connection

SALEM, MASS.

EVERGREEN AND SHADE TREES

All stock recently transplanted.

ABIES CONCOLOR, White Fir. Each 2 to 2½ ft. \$2.50 2½ to 3 ft. \$3.50 Larger specimens \$4. to \$15.00	Per 10 \$20.00
FRASERI. Fraser's Balsam Fir.	
5 to 6 ft	
NORDMANNIANA. Nordmann's Fir. 2 to 3 ft	25.00
ACER DASYCARPUM. Silver Maple. 5 to 7 ft	8.00
WIERI. Wier's Cut-leaved Silver Maple.	
8 to 10 ft	12.00
14 to 16 ft	35.00
SACCHARUM. Sugar Maple. 12 to 14 ft	20.00
6 to 8 ft	20.00
AMELANCHIER BOTRYAPIUM. Shad Bush. 6 to 8 ft	8.00
BETULA LUTEA. Yellow Birch. 6 to 8 ft	8.00
CARPINUS CAROLINIANA. Water Beech. 6 to 8 ft	8.00
CHAMAECYPARIS SPHAEROIDEA. White Cedar.	8.00
3 to 4 It	15.00
FRAXINUS LANCEOLATA. Green Ash. 6 to 8 ft	7.50
HALESIA TETRAPTERA. Silver Bell.	
4 to 5 ft	
LIQUIDAMBAR STYRACIFLUA. Sweet Gum. 6 to 8 ft	10.00
PICEA CANADENSIS (ALBA) White Spruce.	
PICEA CANADENSIS (ALBA) White Spruce. 2 to 3 ft	12.00 15.00
37/2 to 4 It 3.00	25.00
ENGELMANNI. Engelmann's Spruce. 23/2 to 3 ft	18.00
EXCELSA. Norway Spruce. 2 to 2½ ft	8.00
MARIANA. Black Spruce. 2½ to 3 ft	10.00
ORIENTALIS. Oriental Spruce.	
PUNGENS KOSTERI. Blue Spruce. The bluest type of this interesting American conifer. 1 to 1½ ft. 2.00 1½ to 2½ ft. 3.00 2 to 2½ ft. 4.00 2½ to 3 ft. 5.00	
1 to 1½ ft	
2 to 2½ ft. 4.00 2½ to 3 ft. 5.00	
PINUS AUSTRIACA. Austrian Pine.	6.00
2½ to 3 ft	6.00 12.00
BANKSIANA. 4 to 5 ft	8.00 15.00

11/2 to 2 ft	Each 1.50	Per 10
2 to 21/2 ft		22100
DIVARICATA.		
12 to 18 in	.40	3.00
18 to 24 in	.65	6.00
1 to1½ ft	1.50	12.00
PUNGENS. Table Mountain Pine. 3 to 4 ft.	.75	6.00
4 to 5 ft	1.00	8.00
6 to 7 ft	2.00	15.00
7 to 8 ft	3.00	20.00
RIGIDA. 2 to 3 ft	.75	6.00
STROBUS. White Pine.		
5 to 6 ft		30.00
6 to 7 ft. 7 to 8 ft.		40.00
	6.00	
SYLVESTRIS. Scotch Pine.	1.25	10.00
POPULUS BOLLEANA. Pyramidal Silver Poplar.	4 00	
6 to 8 ft	1.00	9.00
FASTIGIATA. Lombardy Poplar.		0.00
5 to 7 ft. 8 to 10 ft.	.75 1.00	6.00 8.00
PSEUDOTSUGA TAXIFOLIA. Douglas Spruce.		
2 to 3 ft	2.00	16.00
3 to 4 ft	3.00	25.00
SALIX ALBA. White Willow.		
4 to 6 ft	.60	5.00
ARGENTEA.		
4 to 5 ft	.50	4.50
BRITZENSIS. 4 to 6 ft.	.60	5.00
PENTANDRA.		
4 to 6 ft	.60	5.00
REGALIS. 3 to 4 ft.	.60	5.00
SIEBOLDII,	.00	0.00
4 to 6 ft	.60	5.00
TRADESCANTIA. 4 to 6 ft.	.60	5.00
VITELLINA.	.00	0.00
4 to 6 ft	.60	5.00
VITELLINA AUREA. 2 to 3 ft	60	5.00
2 to 3 ft	.60	5.00
THUYA GLOBOSA.		
2 to 3 ft	2.50	
OCCIDENTALIS. American Arbor-vitae.		
5 to 6 ft	1.50	12.00
6 to 7 ft 7 to 8 ft		16.00 25.00
PYRAMIDALIS.	0.00	20.00
4 to 5 ft	2.00	8.00
5 to 6 ft		25.00
SIBERICA.		
1 to 2 ft	.60	5.00
TSUGA CANADENSIS.		
3 to 4 ft	2.00	18.00
CAROLINIANA. Carolina Hemlock.		
3 to 6 ft \$3. to \$	10.00	

ULMUS A	AMERICANA. American Elm. Each 8 to 10 ft	Per 10
CAN	PESTRIS.	12.00
MOR	10 to 12 ft	
IN OI	8 to 10 ft 2.00	
	4	
	SHRUBS	
ANDROM	EDA (PIERIS) FLORIBUNDA,	
	Extra fine stock. American native grown. 6 to 12 in. 1.25 12 to 18 in. clumps 1.75	12.00 16.00
ARALIA	PENTAPHYLLA.	20.00
	2 to 3 ft	4.00 6.00
ARONIA	ARBUTIFOLIA. Scarlet Fruit.	0.00
	2 to 3 ft	4.50
NIG	RA.	7.00
	12 to 18 in	2.50
AZALEA	ARBORESCENS. White, pink stamens.	4.00
	12 to 18 in	6.00 9.00
	12 to 18 in	12.00
CAN	According to selection.	
GAN	12 to 18 in	
	12 to 18 in. heavily budded1.25	12.00
HIN	ODEGIRA. Scarlet. 12 to 18 in. heavily budded	16.00
LUT	EA. Flame-colored Azalea. 9 to 18 in	4.00
	18 to 24 in	6.00
- 52	3 to 4 ft. clumps\$2.50 to \$6.00	16.00
MOL	LIS, in variety, budded. 12 to 18 in	9.00
	NELORA bright pink budded	12.00
	1 to 2 ft	$\frac{6.00}{12.00}$
VAS	EVI. The most heautiful of all the family Strong	12.00
	plants with buds. 12 to 18 in. 18 to 24 in. 1.00	8.00
VIS	18 to 24 in	12.50
-	6 to 12 in	3.00 4.00
BERBERI	S ILICIFOLIA.	
	18 in	
SIE	2 to 3 ft	

Beautifully illustrated Catalog of my Highlands Nursery, in the Carolina Mountains on request.

THUNBERGII.	Each	Per 10
12 to 18 in. 18 to 24 in.	50	4.50
2 to 2 1/2 ft.	15	6.00
VULGARIS. One of the best for red-berried effect.		0.00
1 to 2 ft	30	2.50 4.00
2 to 3 ft	50	4.00
1 to 3 ft	45	4.00
BUTNERIA FLORIDA. Sweet Shrub.	40	3.50
BUXUS ARBORESCENS.		
18 to 24 in. Bush Form	2.00	18.00
2 to 2½ ft. Pyramidal	. 2.50	
2½ to 3 ft	. 3.00	
18 to 24 in. Bush Form 2 to 2½ ft. Pyramidal 2½ to 3 ft. Standards, according to diameter, \$3. to	\$5.00	
CARAGANA ARBORESCENS. Siberian Pea.	75	6.00
CHIONANTHUS VIRGINICA. White Fringe, very heavy		
3 to 4 ft.	75	6.00
5 to 6 ft. very heavy	. 1.75	16.00
CLETHRA ALNIFOLIA.		
1 to 2 ft	35	3.00
CORNUS BAILEYI.		
3 to 4 ft	50	4.00
FLORIDA RUBRA. Red flowering Dogwood.	4.00	
PANICULATA.		
2 to 3 ft	40	3.5
3 to 4 ft. clumps	1.00	
STOLONIFERA. Scarlet twigs.		0.5
2 to 3 ft	40	3.5
STOLONIFERA AUREA. Yellow twigs.	75	6.0
CRATAEGUS CRUS-GALLI Cock-spur Thorn.		
2 to 3 ft	40	
3 to 4 ft	60	5.0
OXYCANTHA. Paul's Scarlet.	1 50	105
4 to 6 ft. 8 to 10 ft.	1.50	
OXYCANTHA. Double White.	2.00	20.0
8 to 10 ft	2.50	
OXYCANTHA. Double Pink.		
4 to 6 ft		
8 to 10 ft	2.50)
PUNCTATA.	- 41	
3 to 4 ft. 4 to 5 ft.		3.5
		0.0
DESMODIUM PENDULIFLORUM. Strong Plants,	50	4.0
DEUTZIA CRENATA.	40	3.5
GRACILIS.	40	3.0
12 to 18 in.	30	2.5
18 to 24 in		
LEMOINEI.	E4	
2 to 3 ft		4.0
PRIDE OF ROCHESTER.		3.0
2 to 3 ft	3	
PRIDE OF ROCHESTER. 2 to 3 ft. ELEAGNUS LONGIPES.		

Rhododendrons and Kalmias in car-load lots at special prices. Unusually fine collected clumps.

EUONYMUS ALATUS. Each 1 2 to 3 ft	Per 10
EUROPEUS. 3 to 4 ft	5.00
OBOVATUS. 18 to 24 in	4.00
FORSYTHIA FORTUNEI.	
2 to 3 ft	3.50 5.00
INTERMEDIA.	
2 to 3 ft	3.50 5.00
4 to 5 ft	8.00
SUSPENSA. 2 to 3 ft	3.00
VIRIDISSIMA. 2 to 3 ft	4.00
GENISTA TINCTORIA. Woad-Wax. Collected clumps,	2.50
GLEDITSCHIA. TRIACANTHOS.	2.00
4 to 5 ft	5.00
HAMAMELIS VIRGINICA. Witch Hazel.	4.00
2 to 3 ft	4.00 6.00
HYDRANGEA PANICULATA GRANDIFLORA.	
1 to 2 ft	3.50 5.00
2 00 0 201 20001	5.00
ILEX VERTICILLATA. 3 to 4 ft. heavy	6.50
JASMINUM NUDIFLORUM. 12 to 18 in	4.00
JUNIPERUS SABINA. 2 to 2½ ft	18.00
2 to 2½ ft	10.00
TAMARICIFOLIA. 2½ to 3 ft	
3 to3½ it	
VIRGINIANA. 3 to 4 ft	10.00
4 to 5 ft, 1.75	16.00
KALMIA ANGUSTIFOLIA. 1 to 2 ft	4.50
LATIFOLIA. Mountain Laurel.	2.00
An unusually fine stock of clumps that will produce immediate effect. Special Price in 100 lots	
or by the carload	8.00
1 to 1½ ft. clumps	15.00
2 to 3 ft. clumps 3.50	30.00
KERRIA JAPONICA. 1½ to 2 ft	3.00
LARIX LARICINA. American Larch.	
3 to 5 ft	
One of the choicest broad-leaved evergreen for mass and border planting in woods or open and	
with Phododendrong &c	4.0
6 to 12 in. clumps	0.0
18 to 24 in. clumps 1.00	9.0

Visitors always welcome at either nursery. The Rhododendron and Azalea shows are remarkable.

LIGUSTRUM IBOTA. Hardy Privet. Each 2 to 3 ft	Per 10
REGELIANUM. The best species for low shrubbery borders.	0.00
1 to 2 ft	3.00
2 to 3 ft	5.00
2 to 3 ft	3.00
TARTARICA, 2 to 3 ft	3.00
MAGNOLIA GLAUCA. 1 to 3 ft	5.00
MACROPHYLLA. 1 to 4 ft	0.00
OXYDENDRUM ARBOREUM. Sorrel Tree	
2 to 3 ft	5.00
1 to 2 ft	2.00
2 to 3 ft	3.00
2 to 3 ft	3.00
3 to 3½ ft	
2 ft	6.00
RHODODENDRON CATAWBIENSE. With balls, diameter proportionate to height.	
1 to 1½ ft. clumps	9.00
1½ to 2 It. clumps 2.00	18.00
2 to 3 ft. clumps	30.00
Rhododendrons in existence with a steel of term	
of thousands to draw from. Special quotations in	
car lots or large quantities. Catawbiense has the	
best leaf of all the family and is particularly	
2 to 3 ft. clumps	
HYBRIDS, hardiest varieties including the following:	
HYBRIDS, hardiest varieties, including the following: ABRAHAM LINCOLN, ALBUM ELEGANS, GRANDIFLORUM, CARACTACUS, CATAW- BIENSE ALBA, EVERESTIANUM, GENERAL GRANT, MRS. MILNER and others, according to size and selection,	
BIENSE ALBA, EVERESTIANUM, GENERAL	
to size and selection,	
Finest Nursery grown stock with hells	
1 to 1½ ft. clumps	8.00
1 to 1½ ft. clumps	12 50
2 to 3 ft. clumps 2.50	22.00
3 to 4 ft. clumps	35.00
Car lots in finest "collected" alumns of a mode	
3 to 4 ft. clumps	
PUNCTATUM. Bright pink clusters. Fine for horders and for	
PUNCTATUM. Bright pink clusters. Fine for borders and for Rocky slopes. One of the rarest, hardlest and most	
Bright pink clusters. Fine for borders and for Rocky slopes. One of the rarest, hardlest and most beautiful. Entirely distinct and different from the other species quoted	
PUNCTATUM. Bright pink clusters. Fine for borders and for Rocky slopes. One of the rarest, hardlest and most beautiful. Entirely distinct and different from the other species quoted. 1 to 1½ ft. clumps	12.00

Early planting is always desirable, particularly the Azaleas, Rhododendrons, Andromedas and similar ericaceous plants.

RHODOTYPUS KERRIOIDES. Each 2 to 3 ft	Per 16
RHUS AROMATICA. Fragrant Sumac. 2 to 3 ft	5.00
COTINOIDES. Very rare species. 5 to 7 ft. \$3 to \$6.00	0.00
GLABRA. 2 to 3 ft	3.50
ROSA, RAMBLERS—7 vars. Strong Plants,	
LUCIDA. 1 to 2 ft. heavy	4.00
LUCIDA ALBA. 12 to 18 in. heavy	4.00
MULTIFLORA. 2 to 3 ft	3.50
NITIDA. 2 to 3 ft	4.00
RUBIGINOSA. Sweet Briar. 2 to 3 ft	4.00
ROSA RUGOSA.	
1 to 1½ ft. heavy	3.00 5.00
RUGOSA ALBA. 12 to 18 in. heavy	$\frac{3.5}{5.0}$
SPINOSISSIMA. 1½ to 2 ft	6.0
6ASSAFRAS OFFICINALE. 4 to 6 ft	10.0
SPIRAEA ANTHONY WATERER. 1 to 1½ ft.	3.0
CALLOSA ALBA.	5.0
1½ to 2 ft	4.0
1½ to 2 ft	3.0 5.0
VAN HOUTTEI. 2 to 3 ft	3.5 6.0
STEPHANANDRA FLEXUOSA. 2 to 3 ft	4.5
STUARTIA PENTAGYNA. American Camellia. 1 to 2 ft	
SYMPHORICARPUS RACEMOSUS.	4.5
VULGARIS. 2 to 3 ft	4.5
SYRINGA VULGARIS. Lilac. 1 to 2 ft	2.5
2 to 3 ft	4.0
VULGARIS ALBA. 1 to 2 ft. 30 2 to 3 ft. 50	2.5
2 to 3 ft	4.0
VACCINIUM MACROCARPON. Hardy Cranberry. Strong	
clumps. Fine edging plant and for banks along water courses	1.0

The largest stock of Leucothoes and Andromedas in America. All Stock quoted is Nursery-grown unless specially noted.

VIDUDALIM AGENTALIAM	
VIBURNUM ACERIFOLIUM. All the Viburnums are excellent for screen and border planting and in shady places. 1 to 2 ft	Per 10
1 to 2 ft	2.50
2 to 3 ft. clumps	4.00 6.00 18.00
DENTATUM. 4 to 6 ft	18.00
DILATATUM. 1 to 2 ft	5.00
LENTAGO. 2 to 3 ft	4.00
MOLLE. 2 to 3 ft	0.50
2 to 3 ft	3.50 6.00
2½ to 3 ft	4.00
6 to 8 in	2.00
3 to 4 ft	6.00
1½ to 2 ft	3.50
2 to 3 ft	6.00
1 to 2 ft	3.00
2 to 3 ft	4.00 6.00
WEIGELIA EVA RATHKE. 2 to 3 ft	4.00
XANTHORRHIZA APIIFOLIA. Yellow Root. 4 to 9 in. clumps	3.00 4.00 6.00
VINES	
AKEBIA QUINATA.	
Heavy	4.00
AMPELOPSIS, See PARTHENOCISSUS.	
ARISTOLOCHIO SIPHO. Dutchman's Pipe. 6 to 12 in	2 50
3 to 4 ft 1.25	$\frac{3.50}{10.00}$
CELASTRUS ARTICULATUS. Bitter Sweet.	4.00
PUNCTATA. 2 to 3 ft	4.00
2 to 3 ft., heavy	4.00
CLEMATIS PANICULATA. Heavy, 3 years,	4.00
VIRGINIANA. Heavy,	3.00 6.00
EUONYMUS RADICANS.	0.00
2 years	3.00 6.00
Of greatest value for stone walls and as a low evergreen undershrub.	

HUMULUS LUPULUS. Hop Vine. Strong Plants,	Each 25	Per 10 2.00
LONICERA HALLIANA, Hall's Honeysuckle. 1 to 2 ft	35	3.00
SEMPERVIRENS, Scarlet Honeysuckle. 1 to 2 ft	50	3.50
PARTHENOCISSUS (AMPELOPSIS) ENGELMANII. Strong	35	3.00
QUINQUEFOLIA. Strong Plants,	35	3.00
VEITCHII. Boston Ivy. Strong Plants,	50	4.00
PERIPLOCA GRAECA. Silk Vine.	50	4.00
VINCA MINOR. Periwinkle. The Vincas are of the best evergreen ground covers Clumps MINOR ALBA. Clumps	30	2.50 3.00
VITIS. Grape. All the grape vines are useful for wild an woods plantings and for arbors, &c.	đ	
CONCORD. 4 to 6 ft.	60	5.00
INDIVISA. 2 to 3 ft. heavy	65	6,00
WISTERIA. In variety. Strong vines. 3 to 6 ft	\$2.00	

HARDY HERBACEOUS PERRENNIALS

Any Hardy Herbaceous Perennials desired will be supplied at prices to fit the quality of stock. It does not pay to plant weak herbaceous plants which can be bought cheap, but rather secure atrong stuff that will give quick permanent results. A few special-ties only are listed below.

ties only are listed below.	Each	Per 10	Per 100
ACTAEA ALBA. Conspicuous white fruit	.25	\$2.00	\$15.00
RUBRA. Conspicuous red fruit	.30	2.50	20.00
BICUCULLA (DICENTRA) EXIMEA. Fine for			
Rhododendron borders	.30	2.50	20.00
BOLTONIA LATISQUAMA	.30	2.00	15.00
DAHLIAS. An unusually fine collection not named	.30	2.50	20.00
EULALIA GRACILLIMA UNIVITTATA	.50	4.00	
EUPATORIUM AGERATOIDES. One of the best perennials for shady planting and Rhododendron beds.		2.00	15.00
FERNS. Of greatest value for borders of Rhodo- dendron beds.			
ADIANTUM PEDATUM. Maidenhair	.25	2.00	15.00
ASPLENIUM FILIX-FOEMINA	.20	1.75	12.00
DICKSONIA PUNCTILOBULA	.20	1.75	12.00
DRYOPTERIS ACROSTICHOIDES	.20	1.75	12.00
GOLDIEANA	.25	2.00	15.00
MARGINALIS	.20	1.75	12.00
NOVEBORACENSIS	.20	1.75	12.00
SPINULOSA	.20	1.75	12.00
SPINULOSA. VAR. INTERMEDIA	.20	1.75	12.00
THELYPTERIS	.20	1.75	12.00
OSMUNDA CLAYTONIANA	.30	2.50	20.00

GALAX APHYLLA. Established clumps		Per 10 3.00	Per 100 20.00
IRIS PSEUDACORUS	.35	3.00	
LILIUM CANADENSE	.15	1.00	7.00
CANADENSE RUBRA	.20	1.50	12.00
CAROLINIANUM	.20	1.50	12.00
PHILADELPHICUM	.20	1.00	8.00
SPECIOSUM	.25	2.00	12.00
SUPERBUM, 1st size	.20	1.25	8.00
MONARDA, in variety	.25	2.00	
MITCHELLA REPENS. Established clumps Collected clumps	.25	3.00 2.00	20.00 12.00
PAEONIES. Strong clumps	.40	3.50	30.00
Strong plants with 2 to 3 eyes	.20	1.50	12.00
PHLOX SUBULATA ALBA. Clumps	.30	2.50	20.00
STENANTHIUM ROBUSTUM, 1st. size		3.00 2.25	25.00 15.00
	EO	4.00	
YUCCA FLACCIDA	.00	1.00	

Landscape Department

Visits are made for consultation and advice, to make surveys, designs and planting plans. Entire construction, planting and carrying out of Landscape work of all kinds undertaken, and charges will be found reasonably consistent with good workmanship and permanent results.

The Wild Garden. The basis of all the best landscape work of a permanent nature must be Native Plants and particularly where naturalistic effects are desired. If this fact is ignored tame and fleeting results will follow. I make a specialty of wild gardening and my long experience is here of greatest value. Every garden or estate has its own peculiar problems and a discussion of details may prove helpful in unexpected ways.

Address,

HARLAN P. KELSEY,

Landscape Architect,

Salem, Mass.